



Credit Application

Terms and Conditions

We look forward to serving you as a customer of Dana Kepner Company, Inc. Before we can extend credit to your firm, please...

1. Complete and sign the Credit Application.
2. Initial and date the "Terms and Conditions", indicating that you have read and understand them.
3. Fax the Credit Application form and Terms and Conditions to the number that corresponds to your state:
 - Arizona..... 303.446.3900
 - Colorado 303.446.3901
 - Montana 303.446.3901
 - Nevada 303.446.3901
 - Texas 806.374.1431
 - Wyoming 303.446.3901
 - Massachusetts..... 508.435.5372

CREDIT APPLICATION | DANA KEPNER COMPANY, INC.

Legal Name of Company: _____

dba: _____ Phone: _____ Fax: _____

Mailing Address: _____ City: _____ State: _____ Zip: _____

Street Address: _____ City: _____ State: _____ Zip: _____

Email Address for invoices: (must be filled out*) _____

Federal ID # _____ Resale # _____ PO Required _____

Contractor's License # _____ Bonding Company _____

Type of Business Engaged In _____ Yrs. in Business _____

Subsidiary/Affiliate of _____

() Corporation – State of Incorporation: _____ Yrs. Of Incorporation _____

() Proprietorship () Partnership

Principals / Partners:

Name	Home Address	SS#	Home Phone

Credit References:

Name	Account Number	Phone Number	Fax Number	Email Address

Financial References: Bank-Checking, Bank Loans, Equipment Loans

Name of Bank	Account #	Contact	Phone	Fax
Bank Loans				
Equipment Loans/Lease				

Dana Kepner Company, Inc. shall hereinafter be referred to as DK and the applicant shall be referred to as "Applicant".

TERMS OF SALE: Our terms of sale are NET 30 DAYS – DATE OF INVOICE. Accounts will receive a reconciling statement of their account each month. Interest of 2% per month (24% per annum) in Colorado, Wyoming, Nevada, and Arizona, 1.25% per month (15% per annum) in Montana, and 1.5% per month (18% per annum) in Texas will be added on any past due accounts. Accounts with balances of over 60 days or which have exceeded their credit limit may be placed on Credit Hold and may remain on hold until account status is within terms. Deductions for claimed errors in shipping or invoicing deducted from payment is not allowed until credit memo is written.

CREDIT POLICY: All orders will be shipped COD unless an account has been established with open terms. DK reserves the right to close or cancel a credit account without notice.

I/We declare under penalty of perjury that the foregoing information is true and correct and agree to DK Standard Terms and Conditions printed on the reverse side of this credit application and on the invoices provided to the customer. DK is authorized to obtain credit reports/financial information as necessary to evaluate credit worthiness.

By _____ Print Name _____ Title _____

GUARANTY OF ACCOUNT

In consideration of the extension of credit to the customer by DK, and as an inducement to DK to continue to extend credit to said applicant, the undersigned jointly and severally, unconditionally guaranty the payment of all sums of money as are now or at any time hereinafter may be owing to DK by said applicant, as a result of DK extension of credit, any undersigned guarantor who is married expressly represents the he/she has been duly authorized by a non-signing spouse for the purpose herein, so as to bind their martial community.

This is intended to be a Continuing Guaranty and shall not be revoked except by written notice to DK not to make any further sales and deliveries on the security of the guaranty and until the expiration of five (5) days after such notice has been received by DK by registered mail, return receipt requested. Any such revocation shall be effective only with respect to merchandise shipped or delivered after the expiration of said five day period, and shall not affect, in any respect liability incurred by the undersigned prior to that time.

By _____ Date _____ Partner/Spouse _____ Date _____

Print _____ Print _____

Partner _____ Date _____ Partner _____ Date _____

Print _____ Print _____

Altered applications will not be considered. All sections must be filled out. Please attach financial statement.

Dana Kepner Company, LLC

Standard Terms and Conditions of Sale

INITIAL:

DATE:

TAXES – All Federal, State and Local sales, use or similar taxes will be for buyer's account.

PAYMENT TERMS – The net amount of invoices shall be due and payable in cash 30 days after invoice date. The material is subject to shipment in whole or in part at the option of the seller and each such shipment is subject to immediate invoicing. If at any time seller deems the financial responsibility of the buyer unsatisfactory, it reserves the right to require payment in advance, or other security or guarantee that invoices will be paid promptly when due. If buyer fails to comply with the terms of payment or with any other terms of sale, seller shall have the right to withhold further deliveries or to cancel the unfilled portion of any order. All unpaid accounts shall thereupon become due and payable without prejudice to any claims for damages seller may be entitled to make. All past due amounts are subject to a service charge of 2% per month (24% annum) or up to the maximum rate permitted by law, and if the account is not paid when due, buyer agrees to pay all reasonable costs of collection including a reasonable sum for attorney fees.

SHIPMENT – All risk of loss, damage and other incidence of title and ownership shall pass to the buyer upon delivery to carrier at seller's shipping point and such delivery shall constitute delivery to purchaser. Seller will not guarantee shipping dates or time of arrival of shipment at destination. Seller shall not be liable for any delays or defaults in making shipment where occasioned by any cause of any kind or extent beyond its control, or the control of its suppliers, manufacturers, or contractors, which prevent or interfere with seller making shipment on an estimated date. In event of shipment delay, if the buyer and seller do not mutually agree to cancel the order for the item involved, the shipping date shall be automatically extended to the manufacturer's current estimate.

WARRANTY – Any warranties expressed or implied are limited to those provided by the manufacturer to the purchaser. Seller expressly warrants title. EXCEPT FOR SUCH EXPRESS WARRANTY, SELLER MAKES NO WARRANTY OF ANY KIND WHATSOEVER, EXPRESS, OR IMPLIED, AND ALL WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AND OTHER WARRANTIES OF WHATEVER KIND, ARE HEREBY DISCLAIMED BY SELLER AND EXCLUDED. Seller assumes no liability for any failure of buyer's specifications to meet buyer's requirements, nor does seller guarantee that materials furnished meet or conform to any specifications except as specifically noted in writing by seller.

CLAIMS – Any claims or exceptions by buyer for defective material must be made in writing within 30 days after buyer's receipt of materials, and buyer shall give seller an opportunity to investigate. SELLER IS FURNISHING BASIC MATERIALS AND PRODUCTS OF VARIOUS MANUFACTURERS AT STANDARD PRICES AND IS NOT INSURING BUYER AGAINST POSSIBLE CONSEQUENCES OR ERROR, OMISSION OR NEGLIGENCE IN MANUFACTURE, PRODUCTION OR DELIVERY, EXCEPT FOR BREACH OF THE EXPRESS WARRANTY SPECIFIED ABOVE, SELLER SHALL NOT, UNDER ANY PURPOSE, OF ANY PRODUCT OR MATERIAL SOLD HEREUNDER, WHETHER CAUSED BY SELLER'S NEGLIGENCE OR OTHERWISE, IN NO EVENT SHALL SELLER BE LIABLE FOR CONSEQUENTIAL, SPECIAL OR CONTINGENT DAMAGES, OR ANY OTHER CLAIM OR DEMAND WHATSOEVER, EXCEPT TO THE EXTENT OF THE PURCHASE PRICE OF THE PRODUCT, THE REFUND OF WHICH SHALL BE BUYER'S SOLE AND EXCLUSIVE REMEDY HEREUNDER, BUYER ASSUMES ALL RISK OF LOSS, DAMAGE, OR DELAY INCIDENT OF THE FURNISHING OF ANY PRODUCT BY SELLER HEREUNDER, OR THE UTILIZATION THEREOF, EXCEPT TO THE EXTENT EXPRESSLY ABOVE PROVIDED. Seller shall have no responsibility to make any claim for loss, damage or injury to shipment caused by a carrier or others, after delivery to carrier at seller's shipping point. Any claim by buyer against seller for shortage or damage occurring prior to delivery to carrier must be made within 5 days after receipt of materials and accompanied by original transportation bill signed by carrier noting that carrier received material from shipper in the condition claimed.

GENERAL – All prices on seller's quotations are for immediate acceptance subject to change without notice. Neither seller's quotation prices or invoice charges for material include any field or service work, or operator training. If buyer requests technical assistance for material furnished seller, (s)he may either arrange for this direct with the manufacturer's normal charges, or by the seller's representative, in which case such technical assistance shall be at the cost of \$1,000.00 per day plus expenses.

When seller's quotation prices or invoice charges for material include standard shipping charges, it is understood the method of shipment will be at the seller's option and buyer is responsible for furnishing labor and equipment for unloading within the time limit allowed by the carrier. Seller's quotations do not guarantee to include all material required by a specific project, nor that the material quantities, sizes, or specifications noted are correct. Buyer assumes all liability for type and quantity of material ordered. Orders are not subject to cancellation return or back charge, or change in specifications, shipping schedule or other conditions without seller's written consent. When orders have been filled as specified, no goods may be returned, nor will any credit be allowed, unless consent of seller has first been secured, and only standard stock goods returned will, if accepted, be credited less the cost of handling and the freight costs involved. Materials not normally stocked by seller may not be returned for credit.

All quotations and sales shall be subject to seller's standard terms and conditions and buyer is conclusively presumed to have accepted such terms and conditions unless otherwise agreed in writing.

In the event buyer's purchase order states terms additional to or different from these terms and conditions of sale, then seller's acknowledgement in accordance with the terms herein shall be deemed a notification of objection to such additional or different terms. In the event such purchase order expressly limits acceptance to its terms the seller's acknowledgement in accordance with the terms herein shall be deemed a rejection of buyer's offer to purchase, and in either event seller's acknowledgement shall constitute an offer to sell which may be accepted only in accordance with its terms and conditions without modification, addition, or alteration. Under those circumstances the failure of buyer to deliver notification of objection to these terms and conditions of sale within a reasonable time shall be deemed an acceptance thereof and a contract shall be formed only upon such terms and conditions of sale.

This agreement constitutes the sole and entire agreement between buyer and seller and none of the terms and conditions herein may be added to, deleted, modified, or altered by written instrument signed by seller. There are no oral understandings, representations, or agreements relative to this agreement, which are not fully expressed herein. The laws of the State of Massachusetts shall govern the validity, interpretation, and enforcement hereof, and venue for and litigation involving this agreement or transaction shall be proper in the City and County of Denver, Colorado. All orders are received subject to approval and acceptance by an officer of the Company and seller reserves the right to reject any orders as well as the right to select its own customers.
